

January 10, 2008

To our friends at Est-El Developments:

As we settle in after our move we wanted to take the time to extend to you heartfelt thanks for the incredible amount of work you put in over the last 6 months taking us from a concept to a dream.

From the moment you started sharing with us your ideas we knew we could not have been in better hands. We truly appreciated the professional approach you took and the guidance you provided us every step of the way. The knowledge you have built through your experiences was a comforting factor as we entered into the planning stages with the city and all the service providers.

We were equally impressed with and appreciative of the level of detail you applied and how meticulous you were, and still are, to ensure everything was just right. (Some may call that obsessive, but as a client I love it!) From the drawings, to the excavation through the framing and then down to where we put our light switches, your overall knowledge combined with your ability to understand our thoughts and preferences came shining through at every stage and this attention to detail gave us further reassurance that we made the right decision coming to you.

We also wanted to extend thanks to the rest of the Est-El family. Whether it was Tony, Gus, Frank, Santino, Peter, Christian or the numerous other dedicated crew members that helped in the construction, each of them brought a personal approach to the job that gave us a sense of comfort that our project was always well looked after.

Most notably, a special thanks to your wife Karen for all her support and suggestions.

You not only gave our family a house, you gave us a home!

With thanks,

Steve, Leslie, Ryan and Abby