

Dear Est-El Developments, and specifically, Stefano Tognarelli;

It was a day I won't soon forget...my husband came home to tell me that after much searching he met by chance someone who he thought would be able to help us with our renovation plans. ***Joy! Excitement!*** Followed by the inevitable hesitation...*who would build our dream home honestly and with quality? Would it be done on time? Could we afford it?*

The answer was **yes**, it can be done, and it **was** done by Stefano Tognarelli, and his team of master craftsmen and builders at Est-El Developments. Here's how it happened:

We met with Stefano, blueprints in hand. We talked at great length about what our goals were for this renovation, what was important to us, how we imagined it would look, our role in the project, and what budget we were working with. Stefano's open, friendly, flexible and professional approach put us at ease. But the "proof is in the pudding," and so we toured neighbourhoods built by Est-El Developments, saw the quality of workmanship produced by Stefano and his team and the contract was signed!

The work began with lightening speed! Crews arrived, demolition was fast and furious (despite the miserable spring rain), and before we knew it (2 days in fact) we were seeing the beginnings of our new home appear like magic before our eyes. Workmen were efficient, courteous and skilled. **Special thanks to the master carpenter, upon whose recommendation (through minor variation to the blueprints) enabled a unique skylight where one didn't previously exist.* Stefano was there to oversee all the details, answering our many questions, keeping us up-to-date on the schedule of work, and assisting with selection of interior and exterior finishes. (Stefano, your guidance and advice was second to none!)

We moved into our house a mere 3 months after the first wall went down. No one believed it would be done. ***But us. And Stefano, and the crew at Est-El Developments.*** We love our "new" house! Undertaking these renovations was an exciting and rewarding experience, and if we weren't already so happy we'd do it all again in a heartbeat! Working with Stefano has been a pleasure, and we would highly recommend Est-El Developments to anyone considering a custom-built home or renovation.

With sincere thanks and appreciation for a job well done!

The image shows two handwritten signatures in black ink. The signature on the left is 'Stefan Grammenz' and the signature on the right is 'Leanne Grammenz'. Both are written in a cursive, flowing style.

Stefan and Leanne Grammenz